# Your Solution to reaching both locals and visitors throughout all of coastal Delaware

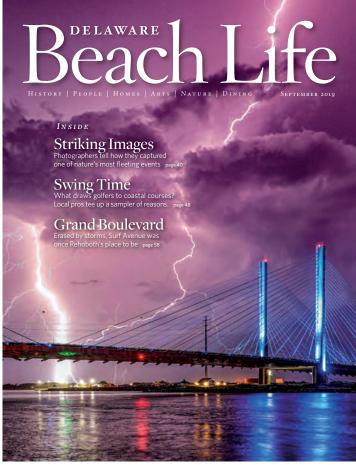
















am one of the legions who look forward to every issue and read every article (and ads!) in each issue. Your magazine has been my go-to for gifts. Kudos to vour staff."



My house guests read every copy of Delaware Beach Life. They refer to the ads for things to do and places to go. It's really a great resource for both locals and tourists."









## Media Rith Expand your reach with Delaware Beach Life

3,00

The number of rooms in hotels and inns throughout coastal Delaware where your ad will be seen by millions of visitors to our beach towns.

The number of medical

waiting rooms, gyms and salons where you'll grab readers' undivided attention with your ad.

newsstand locations in

coastal Delaware and throughout the entire state, making your ad visible to even more potential new customers.

125,000

The income in dollars of households targeted with free subscriptions. These readers have the buying power you want.

#### YOUR AD IS SEEN EVERYWHERE

### **Reach More Customers!**

In Delaware Beach Life magazine, your ad is seen everywhere in coastal Delaware from Lewes, Rehoboth and Bethany, to Milford, Fenwick Island and Selbyville, and also reaches those in the nearby metro-suburban areas who love our beach towns.

Take advantage of this **strategic**, **saturated distribution pattern**:

#### Reach locals.

- enthusiastic paid subscribers
- high-income households
- medical offices, salons, gyms waiting rooms, etc.
- subscriptions targeted to new homeowners
- popular event goodie bags

### Philadelphia Wilmington Dover Baltimore lewes Milford Milton Annapolis\_ **Rehoboth Beach Dewey Beach** Washington, D.C. Millsboro Easton -**Bethany Beach** Selbyville Fenwick Island Salisbury Ocean City Berlin

#### Reach visitors.

- every room in coastal hotels and inns
- chamber of commerce visitor bags
- builder showrooms and model homes
- targeted newsstand locations

#### Reach online viewers.

- Gain unlimited exposure with an ad on the popular delawarebeachlife.com.
- Drive viewers directly to your website by becoming a "Premier Local Business" on our website.

Print plus digital — it's a potent combination!

### **Why Delaware Beach Life? These local business owners explain:**



Scott Kammerer, SoDel Concepts

As a partner, Delaware Beach Life can help elevate any brand, reaching an audience that appreciates all that this area has to offer."



Carrie Lingo, Jack Lingo Realtor

With three generations native to coastal Delaware, we know the real estate market and where to advertise."



Drexel Davison, Bad Hair Day

**Delaware** Beach Life brings community and business together with a local flavor that's a cut above the rest."

EDITORIAL MISSION

### What is Delaware Beach Life?

Since 2002, Delaware Beach Life has captured the essence of coastal Delaware — its people, history, homes, nature, arts, dining and culture — through award-winning writing, photography and design. Embraced as the area's premier lifestyle magazine, Delaware Beach Life delivers an avid, affluent, engaged readership that is interested and invested in every issue.

#### A look inside:

- People profiles
- Dining
- Homes
- History
- Humor
- Arts and music
- Commentaries
- Short Fiction

### A sample of our more than 100 awards, which elevate your image:

- Tourism Partner of the Year 2019 Southern Delaware Tourism
- Magazine of the Year 2009, and Finalist 2010, 2014, 2017
   International Regional Magazine Association
- Business of the Year Award 2013
   Rehoboth Beach-Dewey Beach Chamber of Commerce

Publishing frequency: **8 issues per year** (April through the Winter season)









Delaware Beach Life delivers reader engagement and loyalty:

97%

of our readers patronize our advertisers.

**95**%

of readers save this magazine, and often share it with their friends.

# Attract these highly-educated, affluent readers:

44% have annual income of \$100,000+

79% have bachelor's degree or higher

55% female, 45% male

100% have a deep connection to coastal Delaware

Statistics are from our online reader survey



Justin Healy, Ocean Atlantic Sotheby's

Delaware
Beach Life is an
exemplary
resource that
truly assists
many of us
in selling the
local name."



Randy Burton, Burton Builder

Partnering with this magazine has ensured that we are linked to a publication that appreciates the quality of Coastal Sussex and reaches readers who feel the same."



Jennifer Zerby, Boardwalk Plaza & Victoria's

Delaware Beach
Life allows us
to reach an
audience that
appreciates
quality and
attention to
detail. A perfect
match."

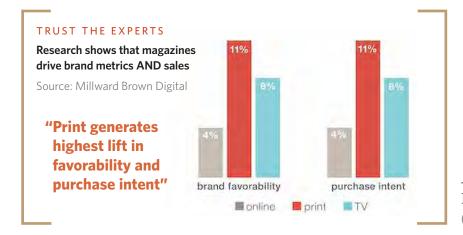
### **Perks and Deals**

- Become a "Premier Local Business" with a FREE listing on our website, driving traffic to your site.
- Save 15% by running 4 or more ads within 12 months.
- Commit to 6 or more print ads and get a **FREE web ad** extending your reach on delawarebeachlife.com!
- Run 8 print ads and you can **DOUBLE the size** of one of them!
- Realtors and Builders: Get a FREE listing on our premier "Home Resources" page, which is also available on our website!
- **Restaurants:** Join the **FREE "Food & Drink" listing**, which is exclusive to those who advertise, and is also viewable on our website!
- Contact us about other special deals!

#### **BUDGET-FRIENDLY CAMPAIGN OPTIONS**

### **Discount Rates**

Ad size Circle size and orientation:	Discounted rates based on a commitment of	Additional online enhancements on delawarebeachlife.com:	
(H)orizontal, (V)ertical, or √ (SQ)uare	4 print ads or more within 12 months cost per print ad	rotating web ad	premier local business listing
1/6 H or V	395	+50	FREE
1/4 page	495	+50	FREE
¹∕₃ SQ or V	650	web ac	FREE
1/2 H or V	975	+50 +50 Print	ads! FREE
<sup>2</sup> / <sub>3</sub> V	1,175	+50	FREE
Full page	1,595	+50	FREE
Double truck	2,695	+50	FREE



### **Ad Shapes**

Simply choose an ad shape and we'll handle the rest! For specific details, request our ad specs sheet.

